

The GSA logo features the letters "GSA" in a stylized, bold, sans-serif font. The "G" and "S" are blue, and the "A" is red. To the right of the logo, the text "Best Value Determination Guidelines" is written in a black, sans-serif font.

GSA Best Value Determination Guidelines

FAR Part 8.405-1 (c) (1) Past Performance:

- **Hundreds** of federal government customers, including:
 - a. Veterans Administration (VA)
 - b. GSA owned / operated buildings
 - c. Military bases – Army, Navy, Air Force, Marines
- **List your local Federal Government customers who your prospect can associate with**

FAR Part 8.405-1 (c) (2)

Special features of the supply or service required for effective program performance:

- **Scalable hardware and software** solutions to meet your specific needs and ensure you only pay for what you need.
- **Every system is thoroughly tested** for both hardware and software functionality to meet quality control standards prior to shipping.
- **Witness testing available** for complete systems. Your system can be staged and its operation viewed at our factory prior to shipment. to ensure your satisfaction.
- **National coverage** SimplexGrinnell has 160 local offices, with 14,000 employees, 5,000 technicians, and 2,000 NICET certified technicians
- **Automatic e-mail notification of alarm and maintenance conditions** - our high end fire panels can be equipped with an internet interface module so that critical system information can be routed over your secured LAN or WAN to authorized individuals.
- **ISO 9001 registered.**
- **UL, FM, MEA, CSFM** and other international approvals bodies certify all systems and components worldwide.
- **UL, FM, ULC, USCG listings** and approvals for Ansul products
- **One-stop shopping** - Other OEM products, services, and peripherals are available.
- **Special test features** in our (first in the industry) TrueAlert addressable notification appliances allow for the testing of strobes and audible devices on a per point basis so that disruption to your normal operation is minimized.
- **SimplexGrinnell fire extinguisher training program** - meets OSHA Standard – 29 CFR 1910.157, Subpart L (g)
- **Central Design Group (CDG)**– supports the District offices with special hazards, wet pipe, dry pipe, pre-action sprinkler, deluge water spray or foam, aquamist, and intergen systems.
- **Offering Best-in-Class brands** – available with full turn-key installation, and aftermarket service.

SimplexGrinnell:

Fire & Security: **GS-07F-3096M**

Fire Alarm & Fire Suppression Systems Preventative Maintenance and Repair: **GS-06F-0054N**

Nurse Call / Patient t Response: **GS-27F-0026M**

Time Solutions Products: **GS-25F-0165M**



Best Value Determination Guidelines

FAR Part 8.405-1 (c) (3) Trade-in and upgrade considerations:

- **All large systems are** backward and forward compatible. Upgrade packages for out high end 4100 system are available. Customers can easily upgrade to the new 4100U for minimal costs and without interruption in their Fire Detection System.
- **Existing wiring can be utilized-** in most cases systems can be upgraded by using existing wiring a huge cost savings for a new system with minimal disruptions to occupants.

FAR Part 8.405-1 (c) (4) Probable life of the item selected as compared with that of a comparable item

- **Detectors and sensors** can last up to 10 years with proper maintenance and testing.
- **Spare parts** are routinely made available long after a product is discontinued as long as the components to build parts are still available.
- **There is a commitment** to make all large systems backwards and forward compatible so that a customer can enjoy new features without replacing an entire system.

FAR Part 8.405-1 (c) (5) Warranty considerations:

- **Red Line and Sentry Fire Extinguishers** – Twelve year limited warranty on Red Line units, six-year warranty on Sentry units.
- **Standard 1-year warranty for Sprinkler, and Fire Alarm products.**

FAR Part 8.405-1 (c) (6) Maintenance availability:

- **Microsoft Certified Partner** with many Microsoft Certified Specialists, and Certified Protection Professionals.
- **24/7 emergency service** available from 160 local district offices
- **Regularly scheduled testing**, and maintenance, including spoke detector sensitivity testing, and cleaning; sprinkler systems inspections; and testing of control panel functions, battery backup, initiating devices and audiovisual units.
- **Complete, quick access to parts inventory** available from each of our district office, with rapid response from service vehicles that stock the essential spare parts needed for most repairs.
- **Preparation of documentation, and inspection, testing and maintenance programs** that meets Joint Commission on Accreditation of Healthcare Organizations (JCAHO) guidelines. Assistance with the interpretation of JCAHO standards and codes to determine the specific compliance needs of your building.
- **Sprinkler testing** and inspection procedures that are based on National Fire Protection Association (NFPA) Codes 25 and 13.

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FAR Part 8.405-1 (c) (7) Environmental and energy efficiency considerations:

- Our factory currently holds a **Massachusetts Department of Environmental Protection Class A recycling permit**. All scrap solder dross from tin/lead solder is returned to the vendor for reclamation (31,138 Lbs in 2002).
- **All used fluorescent lights are sent to a licensed recycler** (per Universal Waste Regulations) for recovery of mercury, glass, and aluminum.
- **All scrap batteries are recycled** for the recovery of lead and plastic
- **Our factory participates in The Massachusetts Department of Environmental Protection Rideshare program** to encourage use of carpools and Mass Transit.
- **Our factory annually files both TRI (USEPA) and TUR (MADEP) reports** on its use of toxic chemicals and Bi-Annually files an update to its Toxic Use Reduction Plan.
- **The cardboard from the Westminister, MA facility is segregated and recycled**
- **Hi Flo bar solder has a typical recycled content of 50-70%.**
- **The recycled content of purchased steel is 30-80%**

FAR Part 8.405-1 (c) (8) Delivery Terms:

- **All equipment is shipped FOB Destination**
- **Expedited delivery** is available as needed.
- **Six Sigma project** on time deliveries exceed 95%

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